

Cosmetology

Automotive Mechanics

BUSINESS

Robeson Technical Institute Bulletin 1974-1975





Secretarial Science

RADIO, TELEVISION and ELECTRONICS



ROBESON TECHNICAL INSTITUTE



A UNIT OF THE DEPARTMENT OF COMMUNITY COLLEGES

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SCHOOL CALENDAR 1973-1974

FALL QUARTER

September 4 (9 A.M.)F	reshman Orientation
September 5 (9 A.M12 Noon)F	
(1 P.M3 P.M. S	enior Registration
September 6	lasses Begin
October 4F	
October 8-12S	
October 12S	
October 18Ir	
October 22V	
October 25	
November 21E	
November 22 & 23	hanksgiving Holidays

WINTER QUARTER

November 27	.Registration
November 28	.Classes Begin
December 15	.Christmas Dance
December 20-January 1, 1974	.Christmas Holidays
January 2	.Classes Resume
February 9	.Valentines Dance
February 14	
February 26	.End of Winter Quarter

SPRING QUARTER

March 1Registration
March 4Classes Begin
March 19
Ring Order
April 12-15Easter Holidays
April 16
May 4Spring Dance
May 21End of Spring Quarter

SUMMER QUARTER

May 23Registration
May 24Classes Begin
May 27-29Instructors' Workshop
July 4
August 7End of Summer Quarter
August 8Commencement Rehearsal
August 9Commencement Exercises
August 12-23

INSTITUTIONAL CALENDAR 1974 - 1975

FALL QUARTER

September 3 (9 A.M.)Freshman Orientation
September 4 (9 A.M12 Noon) Freshman Registration
(1 P.M3 P.M.)Senior Registration
September 5Classes Begin
October 3Field Day
October 7-11SGA Campaign Week
October 11SGA Election
October 17Installation of SGA Officers
October 24Miss R. T. I. Finals
October 28Veterans Day Memorial Service
November 20End of Fall Quarter
November 21 & 22Thanksgiving Holidays

WINTER QUARTER

November 26	Registration
November 27	Classes Begin
December 13	
December 19-January 1, 1975	Christmas Holidays
January 2	
February 14	
February 18	
February 25	

SPRING QUARTER

February 28	.Registration
March 3	.Classes Begin
March 19	.Cap and Gown, Invitation, and
	Ring Order
March 28 - March 31	.Easter Holidays
April 29	.Spring Dance or Field Day
May 20	.End of Spring Quarter

SUMMER QUARTER

May 22	negistration
May 23	Classes Begin
May 26 - May 28	Instructor's Workshop
•	Student Holidays
May 29	Classes Resume
July 4	Holiday
August 6	End of Summer Quarter
August 7	Commencement Rehearsal
August 8	Commencement Practice
August 8	
August 11 - August 22	Instructors' Vacation

OFFICERS OF ADMINISTRATION

Department of Community Colleges

PHILOSOPHY, PURPOSES, AND OBJECTIVES

Robeson Technical Institute subscribes to the philosophy that every individual has the right to pursue further education compatible with his interests and abilities. Therefore, as an open-door institution, it provides a wide range of educational programs of general, occupational, and cultural education to meet the need of adults within the region it serves. The Institute helps provide to industry qualified and trained manpower which helps promote continued industrial, business, and economic growth; and further, it assists in the development of cultural activities which are of interest throughout the service area.

The purpose of Robeson Technical Institute is to make available for adults a broad range of educational opportunities providing for individual backgrounds, interests, abilities, financial resources, career choices, and other needs. To achieve this purpose, the Institute provides educational opportunities to enable each individual to develop to the maximum extent of his abilities, needs, and goals compatible with the needs of a democratic society. Programs will continue to be developed which will afford the individual the opportunity to understand his needs for continued growth and development in the areas of mental and physical health, cultural, social, civic, and moral responsibilities, creative expression, aesthetic appreciation, economic insight, worthwhile leisure activities and career aspirations.

To achieve these purposes, Robeson Technical Institute has the following specific objectives:

- 1. To provide general educational opportunities for adults regardless of their previous educational experiences.
- To provide certificate, diploma, and Associate Degree programs to prepare students for employment in various occupations.
- 3. To provide leadership and to serve as a center o foster cultural, economic and social development in the community.
- 4. To provide cooperative co-educational programs with various governmental agencies for the disadvantaged and handicapped citizens of this area.
- 5. To provide short-term occupational courses for adults who need retraining or additional job skills.
- 6. To provide counseling and other guidance services to meet individual needs of the citizens of the area.

ACCREDITATION

Robeson Technical Institute is a member of the North Carolina Department of Community Colleges and is accredited by the State Board of Education. All programs offered by the Institute have been approved officially by the North Carolina State Board of Education, by the Veterans Administration, and by the North Carolina Department of Vocational Rehabilitation. The Practical Nursing Program is fully approved by the North Carolina Board of Nursing.

The Institute is a candidate for accreditation with the Southern Association of Colleges and Schools.

STUDENT ACTIVITIES

Student Government

The Student Government Association is composed of all full-time students who are enrolled at Robeson Technical Institute and who pay the \$15 activity fee. Every SGA member is encouraged to be an active participant in student affairs and to voice opinions and thoughts through their organization.

Officers and representatives of the SGA are elected in October and provide leadership for the student body. The SGA sponsors athletic and social activities that enhance student campus life. Students are involved in school affairs, with active participation on various advisory and ad hoc committees. Representatives of the SGA usually attend state conferences of the student government organization in the Community College System.

A budget governing the student activity fee for the following school year is recommended by the SGA in the spring. The budget usually covers the school newspaper, annual, special projects, student insurance, socials and dances, school pictures and ID cards.

Dances

Several dances under the sponsorship of the SGA are held each year, depending on the wishes of the students. A portion of the activity fee is budgeted to cover costs.

Field Day

Student Services sponsor a Field Day in the early fall. Competitive outdoor activities and sports and a cook-out are arranged.

Annual

The annual, **The Directions**, gives a pictorial view of the students and their activities of the year. Any SGA member is eligible for participation on the yearbook staff.

Newspaper

The **R.T.I.** Echo, the student newspaper, is published quarterly and provides notice of significant developments related to the students and their activities of the year. Staff members are chosen from volunteers from the SGA.

Athletics

In the past R.T.I. has had basketball and softball teams playing in the local league. These and other sports may be organized upon request of a sufficient number of students. The R.T.I. campus has acquired room for expansion and are adding those activities requested that are within budgetary limits and school policy.

Miss R.T.I. Pageant

The Miss R.T.I. Pageant is held each fall. The winner is the school representative at functions and parades during her reign. Contestants are judged on beauty, talent, and poise.

Special Events

The Student Government may sponsor other activities such as, socials, films, speakers, and related activities that are of interest to the students. When such occasions arise, students are notified in advance and are encouraged to participate.

Clubs

The Student Government sponsors formation of clubs according to student interest. Information may be secured from Student Services or president of the SGA.

School Colors

The official colors of Robeson Technical Institute are royal blue and white.

STUDENT SERVICES

Robeson Technical Institute provides many personnel services designed to make the educational experiences of its students profitable and satisfying. The services, organizations, and activities are provided as means of contributing to the total growth of the individual.

Counseling Service

Professionally trained counselors are available for vocational, academic, and personal counseling for both day and evening students. Students are encouraged to make use of this service at any time. A counselor is always available in the Student Services office.

Testing Service

A placement test battery, given to all full-time applicants, is both an entrance requirement and a counseling tool for placement. Other testing services are available upon request. All testing is provided at no cost to students.

Financial Assistance

Sources of assistance are (1) R.T.I. Student Aid Fund, (2) College Work-Study Program, (3) educational loans. There are other programs for veterans and disabled persons. Information and applications are available in the office of Student Services.

Placement Services

The Placement Service is designed to assist students and graduates in their search for either temporary or career job opportunities. A Student Services counselor maintains contact with employers who are looking for qualified applicants and schedules on and off campus throughout the year. Students and alumni are encouraged to use this service as often as they wish.

ADMISSIONS POLICY

Robeson Technical Institute maintains an "open door" policy for all applicants who are high school graduates or who have reached their eighteenth birthday. The Institute serves all students regardless of race, color, creed, sex, or national origin. All prospective students may be admitted to the different curricula based upon individual preparation and readiness.

ADMISSION REQUIREMENTS — CAREER EDUCATION PROGRAMS

Full-time Students

Two-year programs for Associate of Applied Science Degree.

- 1. High School graduate or the equivalent
- 2. Application
- 3. Transcript of previous education
- 4. Completion of standardized test battery
- 5. Complete medical history form
- 6. Counseling interview, where applicable

One-year programs for Diploma and Certificate Programs

- Eighteen years of age or older and the ability to profit from instruction
- 2. Application
- 3. Transcript of previous education
- 4. Completion of standardized test battery
- 5. Complete medical history form
- 6. Counseling interview, where applicable
- 7. Additional requirements for Practical Nursing
 - a. High school graduate or the equivalent
 - b. Medical examination by a physician
 - Interview with, and approval of, nursing department supervisors
 - d. Two character reference letters
 - e. Proof of innoculations for tetanus
- 8. Additional requirements for Cosmetology
 - a. High school graduate or the equivalent
 - b. Medical examination by a physician within 30 days prior to registration
 - c. Serological lab test, tuberculin skin test or chest x-ray within 30 days prior to registration

The following procedures will be followed for registering full-time students.

- 1. Complete application form
- 2. Provide transcript of previous education
- 3. Complete medical history form

4. Complete standardized test battery

5. Provide any additional requirements for specific course

6. Personal reference letter for transfer students

- 7. Counseling interview where applicable
- 8. Review by admissions officer
- 9. Further counseling, if necessary
- 10. Letter of acceptance to specific course
- 11. Notification of day and time to report for registration

Part-time Students

Adult students may be admitted under special provision which allows them to take up to ten quarter hours of credit before completing admission requirements. However, all admission requirements must be met by the time the student has completed ten quarter hours of work if credit is to be granted.

Students who do not earn a "C" or better average on the first ten credit hours attempted will be referred to a counselor for consultation before registering for additional courses.

The following procedures will be followed for registering part-time students.

1. Complete application

- Provide high school transcript from post-secondary institution, if attended
- 3. Register for courses
- 4. Pay tuition
- 5. Admit as special student

Credit By Transfer

Robeson Technical Institute may accept credits earned from technical institutes and colleges. Only course grades of "C" or better will be accepted and such courses must parallel the content of R.T.I. courses. Students who wish to transfer from other colleges and technical institutes must be eligible to return to the institution last attended.

The Director of Admissions will evaluate transcripts of previous education to determine the transfer credit allowable. This evaluation will be made at the time of acceptance and the student and his advisor notified in writing accordingly. Transfer credits will be posted to the student's permanent record as soon as the student enrolls.

A personal reference letter from the former post-secondary school will be required for transfer acceptance.

Credit By Examination

Any student, with the recommendation of a counselor and an advisor, may apply for credit for any curriculum credit course offered by R.T.I. Proficiency examinations will be required for each course.

All credits received via examination will be posted on the student's permanent record, with the examination grade and the statement "credit by examination." Re-examination for the same course is prohibited.

SPECIAL CONDITIONS

Any person who has been convicted of violation of, or has been known to violate, the North Carolina Uniform Narcotic Drug Act as a pusher (seller) or user of drugs listed as illegal shall not be admitted to Robeson Technical Institute, except with the permission of the Board of Trustees of the Robeson Technical Institute.

Any person who has been indicted for violation of the North Cafolina Uniform Narcotic Drug Act, or for which there is good reason to believe that the person has violated the N. C. Uniform Drug Act, will have his application for admission to Robeson Technical Institute held in abeyance until such time as his case is cleared in a court of law, or his name can be cleared through ample evidence supplied by the applicant or his representative.

CONTINUING EDUCATION

(Adult Basic, High School, Adult Enrichment, Occupational Extension)

The "open door" policy is observed regarding requirements for admission to Continuing Education classes. Any person who is a high school graduate, or at least 18 years of age and not currently attending a public school, is eligible to enroll.

Additional Requirements — High School Program

- 1. For admission to the Adult High School Diploma Program, a person must be at least 18 years of age and out of public schools for at least six months. Upon written recommendation of the local school superintendent, individual public school dropouts, between the ages of 16 and 18 may be admitted as students with special needs.
- 2. The entrance level of each student applying for admission to the Adult High School Diploma Program shall be determined in one of the following manners:
 - a. The procedure shall be to apply the scores on any appropriate achievement battery approved under the National Defense Education Act, Title V (a) Testing, North Carolina, to the 50th percentile level for end-of-year norms to determine entrance level. Thus, an applicant with a percentile rank of 50 on English for eleventh grade end-of-year norms would be classified as a senior in English for course-of-study purposes; and so on for other subject fields.
 - A certified transcript from a state or regionally accredited secondary school showing courses and years of work completed.

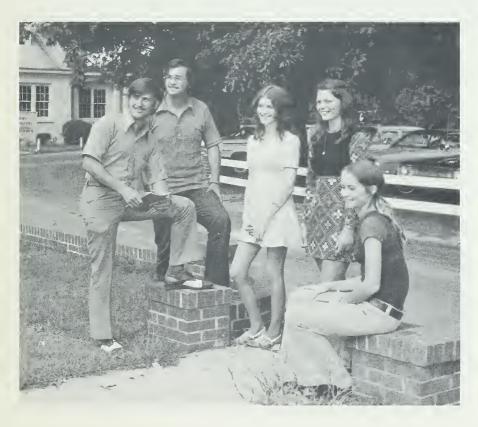
COST

Robeson Technical Institute receives financial support from local, state, and federal sources, allowing each student an educational opportunity at minimum cost. Tuition fees are set by the State Board of Education and are subject to change without notice. The payment of fees for each quarter is required at registration.

ITEM STUDENT

	Out-of-State	In-State
Tuition (each quarter)	\$137.50	\$32.00
Books and Supplies (estimate-		
each quarter)		
Two-year Programs	35.00	35.00
One-Year Programs	15.00	15.00
Activity Fee (First Quarter Only)	15.00	15.00
Graduation Fee (Last Quarter Only)	10.00	10.00

Personal expenses, transportation, and other costs vary according to the student. A late registration fee of \$5.00 will be charged after classes begin.



PROGRAMS OF STUDY

Associate Degree in General Education General Education Program

Associate of Applied Science Degree Programs

Accounting
Agricultural Business Technology
Agricultural Science and Mechanization
(Veteran Farmer Training)
Business Administration
Executive Secretarial Science
General Engineering Technology

General Office Technology
Industrial Management
Legal Secretarial Science
Mechanical Drafting and Design
Technology
Medical Secretarial Science
Real Estate Sales and Management

Vocational Diploma Programs

Machinist

Air Conditioning and Refrigeration Automotive Mechanics Carpentry and Cabinetmaking Cosmetology Electrical Installation and Maintenance

Industrial Maintenance

Masonry Practical Nursing Radio, Television, and Electronic Servicing Welding

Certificate Programs

Developmental Studies Industrial Sewing

GENERAL EDUCATION PROGRAM (Associate Degree in General Education)

(18 Months Training)

Are you a high school graduate and want education to improve or expand your knowledge of our culture in its many facets?

The Associate Degree in General Education provides for a basic exposure to the liberal studies and also enables the student to tailor the program beyond that point to that of personal interests. In carrying out the role of the North Carolina Community College System, Robeson Technical Institute offers this program of instruction which may be terminal (with a degree) or will contribute to further development in other institutions of higher education leading to the bachelor degree.

The General Education program is unique in that it offers the general education or academic courses to fulfill one's needs and also allows one to take courses that are job-related, thus providing an educational program that is open-ended to many job opportunities or for additional studies.

The General Education program is a two-year program, consisting of studies in the following areas: history, literature, communication skills, natural sciences, and job-related courses from our technical programs.

Other advantages of this program: (1) tuition and fees are significantly less than most other institutions, and (2) the cost of room and board is less when the student can live at home.



ACCOUNTING

(Associate of Applied Science Degree)

(18 Months Training)

Do you have an aptitude for logical thinking and enjoy working with figures? If so, Accounting may be for you. Along with these two qualities, you will need patience, persistence, and the ability to work with extreme accuracy.

Experienced and capable individuals are in strong demand and, once the individual becomes skilled, advancement prospects are excellent.

Occupational Opportunities

Accounting Clerks
Accounting Machine Operators
Cost Accountants

Payroll Clerks Auditors Office Managers

Areas of Training

Accounting
Economics
Typewriting
Business Math
Communicative Skills
Business Law
Applied Psychology
Credit Procedures & Problems

Business Finance
Introduction to Data Processing
Office Machines
Taxes
Office Management
Cost Accounting
Business Insurance
Social Science



AGRICULTURAL BUSINESS TECHNOLOGY (Associate of Applied Science Degree)

(18 Months Training)

Rapid technological changes in farming and related agricultural businesses have given rise to the need for more technically trained people. A variety of agricultural businesses and industries employ persons to assist in marketing, processing, and distributing farm products and providing services to the farmer. Many responsible positions in agricultural businesses and industries require technical training not available in high schools or in four-year colleges.

As agricultural businesses and industrial firms expand in size and number, they are experiencing rapid changes in the technologies of production, sales, and management in an increasingly competitive environment. It is anticipated that these changes in agriculture and the general economic environment will occur at an even faster rate in the next several years. Future employees of such firms must be prepared to understand these changes and adapt themselves accordingly.

Occupational Opportunities

Salesman or store manager in farm supply store
Agricultural field serviceman
Salesman, demonstrator, or plant manager of feed and food companies
Farm products inspector or salesman
Office manager of farm products marketing firms

Areas of Training

Introduction to Business Animal Science Sales Development Agricultural Marketing Soil Conservation Business Communications Agricultural Mechanization Plant Science Farm Business Management General Horticulture



AGRICULTURAL SCIENCE AND MECHANIZATION VETERAN FARMER TRAINING

(Associate of Applied Science Degree)

(36 Months Training)

Farming is one of man's oldest professions and is most essential to our livelihood. If you are interested in learning how to farm, or in increasing your knowledge of farming, the Agricultural Science and Mechanization Program may be for you. If you are a service veteran, you may find the combination of farming and schooling will meet the requirements for you to receive full time V. A. benefits.

At the present time there is a shortage of highly skilled farmers. The young man of today may find farming to be a most challenging and rewarding experience.

Occupational Opportunities

Farm Management Livestock Production Crop Production Farm and Home Construction Farm Maintenance Farm Equipment



Areas of Training

Farm Tractors
Farm Business Management
Swine Feeding & Management
Pastures & Forage Crops
Farm Accounting & Records
Farm & Home Construction
Agriculture Finance

Techniques of Welding Beef Production Farm Electrification Feed Grain Crops Agricultural Math Fertilizers & Lime Surveying

BUSINESS ADMINISTRATION

(Associate of Applied Science Degree)

(18 Months Training)



Do you desire to develop an understanding of the principles of organization and management in business operations, effective communications for business, and human relations as they apply to the successful operations in the rapidly expanding business economy.

The Business Administration Curriculum is designed to prepare the student for employment in one of the many occupations common to business. With the increased population and industrial development in our state, business has become more competitive and specialized. Job opportunities for technical graduates are numerous for many years to come.

Occupational Opportunities

Advertising Insurance Credit Finance Banking Industrial Management Retailing Wholesaling Transportation Communications

Areas of Training

Introduction to Business Business Math Typewriting Economics Office Machines Business Law Applied Psychology Taxes
Introduction to Data Processing
Business Finance
Accounting
Business Management
Sales Promotion & Advertising
Business Insurance

EXECUTIVE SECRETARIAL SCIENCE

(Associate of Applied Science Degree)

(18 Months Training)

Are you neat in appearance?

Are you congenial?

Do you enjoy carrying out details?

Do you enjoy working with people?

If your answer to these questions are "yes," the secretarial program is the one for you. It is a field in which promotions and responsibilities come with experience. The competent secretary is the key to an effective business office.

Occupational Opportunities

Stenographer
File Clerk Secretary
Administrative Assistant

Private Secretary Bookkeeper Secretary Receptionist

Areas of Training

Introduction to Business Shorthand Typewriting Business Law Accounting Communicative Skills Dictation & Transcription Office Machines
Personal Development
Taxes
Social Science
Terminology, Vocabulary & Spelling
Secretarial Procedures
Introduction to Data Processing



GENERAL ENGINEERING TECHNOLOGY Associate of Applied Science Degree

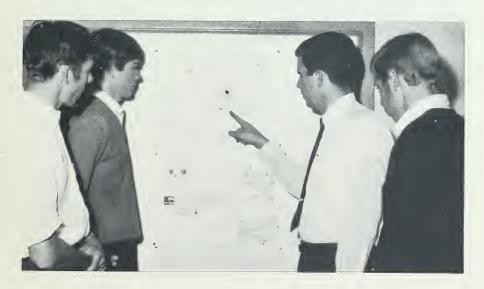
(18.5 Months Training)

In the General Engineering Technology program, a student acquires a core of knowledge and skills which a technician in any engineering field needs.

The first year will be taught at Robeson Technical Institute, with transfer options to other institutions to complete the requirements for the Associate of Applied Science Degree in one of the four engineering technologies described below.

- Air Conditioning Technology—To prepare trainees in planning, installing, operating, and maintaining air conditioning equipment.
- **Civil Engineering Technology**—To provide the technician with knowledge to carry out many of the planning and supervisory tasks necessary in construction of highways, bridges, airfields, industrial buildings, and utilities.
- Environmental Engineering Technology Training for technicians to work in areas related to sanitary engineering and public health.
 - **Mechanical Engineering Technology**—To prepare technicians to assist engineers in design, development, and operation of machinery and other equipment parts.

This program is designed to provide the basic subjects in mathemathics, science, drafting, and general education which will prepare the successful student to enter one of the four engineering technology programs.



GENERAL OFFICE TECHNOLOGY

(Associate of Applied Science Degree)

(18 Months Training)



More people are now employed in clerical occupations than in any other single job category. Automation and increased production will mean that these people need more technical skills and a greater adaptability for diversified types of jobs.

Occupational Opportunities

Accounting Clerk Bookkeeper Receptionist File Clerk
Machine Transcriptionist
Private Secretary

Areas of Training

Typewriting
Introduction to Business
Filing
Spelling
Terminology, Vocabulary,
& Punctuation

Business Grammar Business Law Office Machines Personal Development Secretarial Procedures

INDUSTRIAL MANAGEMENT Associate of Applied Science Degree

(18 Months Training)

The Industrial technician concerns himself with such things as flow of work for most efficient production; time and motion studies; industrial accidents and fires; accounting and inventory control systems. He is concerned with people, availability of a work force, plant location, salary administration, and job evaluation programs.

If you like people and are concerned with human relationships, if you recognize and appreciate the importance of scientific management in reducing costs and increasing productivity, a career in industrial management may be for you.

Occupational Opportunities

Foreman Stock Supervisor Supervisor of Personnel Quality Control Assistant Time Study Analyst Assistant Plant Engineer

Areas of Training

Introduction to Business
Personnel Management and Supervision
Manufacturing Cycles
Industrial Safety
Business Law
Production Planning

Technical Drafting
Job Analysis and Evaluation
Foremanship Supervision
Quality Control
Management Problems
Report Writing



LEGAL SECRETARIAL SCIENCE

(Associate of Applied Science Degree)

(18 Months Training)

The demand for better qualified legal secretaries in our ever-expanding legal profession is becoming more acute. Qualified legal secretaries will relieve the attorney of routine administrative matters. The legal office is greatly dependent on the effectivity, productivity, and responsibility of its legal secretary.

The legal secretary is expected to enhance the image of the law office. The typical legal secretary is alert to the needs and expectations of her employer and employer's clients.



Occupational Opportunities

Law Offices State Government Real Estate Offices Federal Government Banks City Government

Areas of Training

Communicative Skills
Business Math
Typewriting
Shorthand
Accounting
Business Law
Terminology, Vocabulary & Spelling

Taxes
Dictation & Transcription
Office Machines
Personal Development
Filing
Introduction to Data Processing
Secretarial Procedures

MECHANICAL DRAFTING AND DESIGN TECHNOLOGY (Associate of Applied Science Degree)

(18 Months Training)

Are you the one for the job???

To be a draftsman, a person should like to draw, be able to visualize objects, be curious about the "why of things," have a mechanical aptitude, be neat and systematic, and be concerned about details. If you can fit yourself into these attributes, then drafting may be your field.

Today, draftsmen are vital to virtually every phase of life in the United States. They make the drawings from which machines, machine parts, homes, factories, and commercial buildings are built. Bridges and roads are based on their drawings. Almost all man-made products have their beginning on the drawing board.

Occupational Opportunities

Machine Designer Mechanical Draftsman Consulting Engineering Firms Research Assistants Engineering Assistant Layout and Detail Draftsman

Areas of Training

Technical Drafting Machine Processes Technical Mathematics Physical Metallurgy Design Drafting Strength of Materials Structural Drafting Report Writing



MEDICAL SECRETARIAL SCIENCE

(Associate of Applied Science Degree)

(18 Months Training)

If you have a genuine liking for people, along with the qualifications of a good secretary, you may find great satisfaction in being a medical secretary. An interest in people and a desire for a secretarial career combine most usefully in this career field.

It is often the task of the medical secretary to see that the doctor's office runs smoothly and has a friendly atmosphere.

If you come out of high school with an aptitude for office management and an interest in the medical field, a career as a medical secretary may be for you.

Occupational Opportunities

Doctors' Offices Clinics Medical Laboratories Hospitals
Medical Care & Hospitalization
Insurance Companies
Manufacturers of Medical Supplies



Areas of Training

Typewriting
Introduction to Business
Shorthand
Communicative Skills
Business Law
Terminology, Vocabulary & Spelling
Introduction to Data Processing
Accounting

Anatomy
Office Machines
Dictation & Transcription
Filing
Secretarial Procedures
Social Science
Personal Development
Office Management

REAL ESTATE SALES AND MANAGEMENT (Associate of Applied Science Degree)

(18 Months Training)

Professionalization of the real estate field is developing rapidly nationally. Real estate sales annually reach billions of dollars in the United States. Personal success in real estate sales and management will require extensive study and training.

The curriculum in Real Estate Sales and Management is designed to provide courses in general education, business administration, and real estate sales and management.

This program is approved by the North Carolina Real Estate Board and the North Carolina Association of Realtors.

Occupational Opportunities

Appraisal Insurance
Office Management Construction
Taxes Sales
Broker Developer

Areas of Training

Business Finance
North Carolina Building Codes
Real Estate Appraisal
Business Law of Real Estate
Real Estate Management and Brokerage

Residential Construction Business Law Business Insurance Economics Commercial Construction



AIR CONDITIONING AND REFRIGERATION

(Diploma)

(12 Months Training)

Air conditioning and refrigeration craftsmen work with contractors and engineers installing and maintaining equipment in homes, hotels, office buildings, factories, and food stores. In recent years the "all year" comfort systems of cooling and heating have grown tremendously. The food industry is also looking for "men" trained in refrigeration systems in freezing, storage, and display of products.

With this great upsurge in the use of air conditioning and refrigeration equipment, there is a great demand for trained individuals to install, operate, maintain, and service equipment.

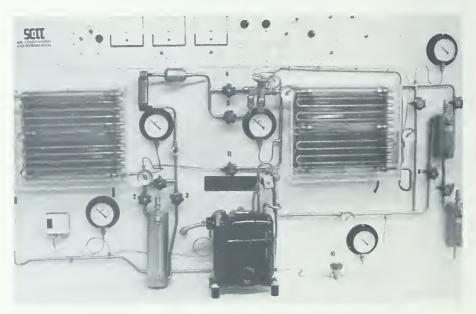
Occupational Opportunities

Installation Inspection Supervisors Service Sales Contractors

Areas of Training

Tool and Equipment
Principles of Refrigeration
Related Mathematics
Blueprint Reading
Domestic and Commercial Refrigeration
Oil, Gas & Electric Heating

Automatic Controls
Basic Gas Welding
Related Applied Science
Cost Estimating
Duct Construction and Maintenance
Small Business Operations



AUTOMOTIVE MECHANICS

(Diploma)

(12 Months Training)

If you have an aptitude for mechanical work, good hand coordination, and a keen interest in the operation of the automobile and its component parts, Robeson Tech has a course in Automotive Mechanics for you.

This challenging and rewarding field of study offers a wide range of job opportunities in the automotive and related fields of employment.

Occupational Opportunities

Specialized Mechanics Auto Service Centers Specialized Shops Independent Garages Automobile Dealerships
Automotive Diagnostic Centers
Foreman
Parts Dealerships



Areas of Training

Related Mathematics Internal Combustion Engines Schematics & Diagrams Related Communicative Skills Basic Welding Automotive Braking Systems Engine Electrical & Fuel Systems
Automotive Air Conditioning
Related Applied Science
Automotive Chasis & Suspension Systems
Automotive Power Train Sysems
Small Business Operations

CARPENTRY AND CABINETMAKING

(Diploma)

(12 Months Training)

Carpentry and cabinet making was one of man's first trades. Today, it is more important than ever. A student of carpentry and cabinet making must have an interest in "putting things together". He should enjoy working indoors and outdoors in creating things of usefulness and beauty.

If these traits flt you, then Carpentry and Cabinetmaking may be your course. The opportunities are of such range as to be almost unlimited.

Occupational Opportunities

Journeyman Foreman Supervisor Superintendent Contractor Residential and Commercial Estimator Cabinet Maker Finish Carpenter Maintenance Carpenter Building Supply Salesman



Areas of Training

Use of Hand Tools and Power Tools Blueprint Reading Layouts and Foundations Codes and Specifications Building Trades Mathematics Related Communicative Skills Human Relations Small Business Operations Floor, Wali & Roof Framing Surveying

COSMETOLOGY

(Diploma)

(12 Months Training)

If you have a sincere interest in people and providing beauty services for customers, a program of study in the field of cosmetology may fill your career needs.

At Robeson Tech you may take a program designed to give you the background in hair stying, its problems and possible solutions. You will study the science related to the health of facial skin, nails, scalp and hair. You will work with both individuals and groups in activity practice or on-the-job training.



This program is approved by the North Carolina State Board of Cosmetic Art Examiners and qualifies graduates to take the State Board Examination in Cosmetology.

Occupational Opportunities

Salons Department Stores Hospitals Hotels Private Owned Shops Supervisors Management Supply Saleslady

Areas of Training

Introduction to Cosmetology Bacteriology, Sanitation & First Aid Hair Styling Care of Nails Dermatology & Facial Make-Up Hair Shaping Hair Coloring & Lightening Related Communicative Skills Anatomy Chemistry

ELECTRICAL INSTALLATION AND MAINTENANCE

(Diploma)

(12 Months Training)

The program is Electrical Installation and Maintenance has been prepared for students qualified by interest, initiative, and aptitude, and who want to work in a fast growing technical field. It is designed to challenge those with average or better mental ability, a good high school mathematical background, sound mechanical comprehension, and inquiring mind and attitude, and an interest in scientific fields of work. Graduates are qualified to enter positions in several areas within the field of electricity.

Occupational Opportunities

Industrial Installation Industrial Maintenance Construction Electrician Licensed Electrician Sales and Service Electrical Contractor

Areas of Training

Residential Wiring
Electrical Blueprint Reading
Electrical Mathematics
Related Communicative Skills
Direct and Alternating Current

Direct & Alternating Current Motors and Controls Related Applied Science Human Relations Commercial & Industrial Wirlng Small Business Operations



INDUSTRIAL MAINTENANCE — ELECTROMECHANICAL (Diploma)

(12 Months Training)

This program is designed to prepare persons to fill positions in plants and industries of this area. Upon completion of the program, the graduate should be able to implement preventive maintenance programs, diagnose malfunctions, perform all but major repairs on production machinery, install and connect machines to power sources, extend electric power lines within the plant according to standard codes, plan and make piping installations. The program stresses a working understanding of mechanisms, the development of ability to communicate effectively and the fostering of attitudes of cooperation, responsibility, and pride in one's work.

Occupational Opportunities

Plant Maintenance Repairmen Foreman or supervisor Electromechanical Mechanic Electrical Maintenance Machine Maintenance

Areas of Training

Mechanical Blueprint Reading Direct and Alternating Current Machine Shop Theory and Practice Electrical Motors and Controls Industrial Safety
Basic Welding and Cutting
Plumbing — Pipe Work
Mechanical Maintenance



MACHINIST

(Diploma)

(12 Months Training)

Do you have a mechanical aptitude and an interest in metal working machines? Are you seeking a rewarding and useful career? If you can answer "yes" to these questions, then a course in the Machinist Program may be of interest to you.

This course is designed to give individuals the opportunity to acquire basic skills and the related vocational information necessary to gain employment in a machine shop. The machinist is a skilled worker who shapes metal by using machine tools and hand tools. This skilled worker must be able to set up and operate the machine tools found in a modern shop. He makes standard calculations relating to dimensions of work, tooling, and feeds and speeds of machines. He must know the composition of metals so that he can anneal and harden tools and metal parts.

Occupational Opportunities

Tool Maker Machine Manufacturing Appliance Manufacturing Machine Shops Set-Up Man Methods Technicians Foreman Quality Control



Areas of Training

Shop Operations
Mechanical Blueprint Reading
Testing Instruments
Related Communicative Skills
Basic Welding

Measuring Instruments Related Applied Science Treatment Metals Small Business Operations Human Relations

MASONRY

(Diploma)

(12 Months Training)



Do you prefer work that is mostly out-of-doors? Do you have hand coordination and physical stamina? Would you like to be trained in an occupation?

If you can answer "yes" to these questions, then Masonry may be the course for you. Trained craftsmen are needed to fill well-paying positions in Masonry and related fields of employment.

Occupational Opportunities

Masons Inspector Supervisor

Residential & Commercial Estimator

Foreman Contractor Supply Salesman Superintendent

Areas of Training

Bricklaying Related Mathematics Construction Procedures Blueprint Reading Surveying Small Business Operations

PRACTICAL NURSING

(Diploma)

(12 Months Training)

If you have a "flair for science," and would like to become an important member of a medical health team, a career in nursing may be for you. You must have a warm personality and like dealing with people-from children to the elderly.

The job demands the utmost in accuracy, for errors are costly and could be dangerous to the patient. It requires a person who is intelligent, gentle and sympathetic, and who is deft with his hands.

Occupational Opportunities

Hospitals Private Homes Nursing Homes Rest Homes Health Departments Physicians' Offices Dentists' Offices Industry

Areas of Training

Body Structure & Function Math for Nurses Practical Nursing Procedures Medical Terminology Family Units Drug Administration Related Communicative Skills Nutrition Obstetric-Pediatric Nursing Vocational Adjustment



Graduates of the practical nursing program are eligible to apply to the State Board of Nursing for examination to become a Licensed Practical Nurse.

RADIO, TELEVISION, AND ELECTRONIC SERVICING

(Diploma)

(12 Months Training)

This challenging and rewarding field of study offers a wide range of job opportunities in the radio, television and related fields of employment. A young man who is alert, has a sense of responsibility, and who has a desire to learn will be able to advance rapidly in the trade if he is willing to apply himself to his studies while he is taking this course.

The program has been broadly designed so that regardless of the industry or business which the student enters, he will be able to understand not only his own job but how it "fits in" to the overall industrial and business endeavor.

Occupational Opportunities

Radio Repair Servicing Production Inspection Electronic Inspection Radio Communication Civil Service Employment Manufacturer Sales Representative Television Repair Servicing Electronic Communication Repair

Areas of Training

Direct & Alternating Current Electrical Mathematics Vacuum Tubes & Electronic Circuits Amplifier Systems Small Business Operations Radio Receiver Servicing
Transistor Theory & Electronic Circuits
Human Relations
Television Receiver Circuits & Servicing
Related Communicative Skilis



WELDING

(Diploma)

(12 Months Training)

If you have good manual dexterity, a steady hand, good hand coordination, a keen eyesight, and want training in an occupation with a bright future, welding may be for you. Where there is industry, there is welding. The field of welding offers a person prestige, security, and a future of continuous employment with steady advancement.



Occupational Opportunities

Production Welding Pipe Welding M.I.G. Welding T.I.G. Welding Shop Welding Welding Technician Welding Supervisor Welding Inspector Welding Analyst Sales and Service Industry

Areas of Training

Oxyacetylene Welding & Cutting
Mechanical Blueprint Reading
Related Applied Science
Arc Welding
Mechnical Testing & Inspection
Machine Shop Processes
Related Communicative Skills

Inert Gas Welding
Human Relations
Pipe Welding
Commercial & Industrial Practices
Certification Practices
Related Mathematics
Small Business Operations

DEVELOPMENTAL STUDIES

(Certificate)

(9 Months Training)

Are you in doubt about your career? Do you feel you need a deeper understanding of the fundamentals of the English launguage? Would you like to increase your reading speed and be able to understand better what you have read? Do you need to expand your math background? Would you like to develop some good study habits? Do you need help in deciding on a career?

The Developmental Studies program is offered to strengthen educational limitations and provide assisance in career selection.

Occupational Opportunities

In cases where the student cannot attain a level of academic proficiency to enter regular curriculum programs, he will be counseled and every effort will be made to assist him in finding employment.

Areas of Training

Methods of Study Communicative Skills Vocational Audit Psychology & Problem Solving Composition Reading Improvement General Mathematics Vocational Selection Comparative Government General Science



INDUSTRIAL SEWING

(Certificate)

(5 Weeks Training)



What does a woman look for when trying to decide upon a career? Interesting work? Security? Top income? Fast advancement?

In the textile field there is, and always will be, a great demand for those skilled in the operation of many kinds of power sewing machines.

If you have poise and self-control and, if you have good eyes and skillful hands, a career in industrial sewing may be of interest to you. This program is designed to help you build your working future, while expanding your knowledge of industrial sewing.

Occupational Opportunities

Operator Supervisor Production Control Inspection & Quality Control Instruction & Training Shipping

Areas of Training

Operation, Care and Cleaning of Power Sewing Machines Related Communicative Skills Human Relations
Basic Sewing
Production Sewing Practicum



practical nursing

General Engineering Technology

REAL ESTATE

Masonry

MACHINIST

Accounting

CARPENTRY

DRAFTING AND
DESIGN TECHNOLOGY

Electrical installation